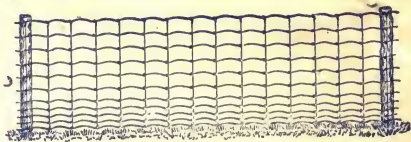


THE

Musgrave Company

118 S. W. Second Street,

DES MOINES, IOWA.



Iowa and Missouri State Agents for

Page Coil Spring Woven Wire Fencing.

A SMOOTH FENCE THAT WILL TURN ANY KIND OF STOCK

Made from the Best Hard Steel Wire.

Drawn Specially for our purpose and Guaranteed
to give COMPLETE SATISFACTION.

FOR SALE BY

AGENT.

FARM FENCES.

SIZE OF ROLLS 20, 30 AND 40 RODS.

13 Bar, 58 in., Adjustable Top. 68 Cts.

Best general purpose, turn dogs, wolves and chickens. Spaced, 3, 3, 3, 3, 4, 4, 4, 5, 6, 7, 8, 8.

12 Bar, 58 in., Adjustable Top. 63 Cts.

General purpose, also turn medium sized chickens and dogs. Spaced, 3, 3, 3, 4, 5, 6, 6, 6, 7, 7, 8.

20 Bar, 58 in. Lawn, 95 Cts.

Stallion Paddock, sheep corrals, barn yards and poultry yards. Spaced, 2, 2, 2, 2, 2, 3, 3, 3, 3, 3, 3, 3, 3, 4, 4, 4, 4, 5.

16 Bar, 48 in. Lawn, 85 Cts.

Chickens, rabbits and dogs. Spaced, 2, 2, 2, 2, 2, 3, 3, 3, 3, 4, 4, 4, 5, 6.

13 Bar, 48 in. 68 Cts.

Turn anything but small chickens. Spaced, 3, 3, 3, 3, 4, 4, 4, 4, 4, 5, 5, 6.

9 Bar, 30 in. hog lots. Extra Strong, 45 Cts.
Spaced, 3, 3, 3, 3, 3, 4, 5, 6. Used with 2 barb wires on top.

9 Bar, 50 in., Cow and Horse. Adjustable Top. 50 Cts.

Spacing, 5, 5, 6, 6, 6, 7, 7, 8.

Hog and Sheep Fence, 7 Bar, 24 in. 35 Cts.

No. 9 wire top and bottom. Used under barb wire. Spaced 3, 3, 3, 4, 5, 6.

25 Bar, 88 in. \$1.60.

Turn anything from a chicken to a steam engine. Spaced, 3, 3, 3, 3, 3, 3, 3, 3, 3, 3, 3, 4, 4, 4, 4, 4, 4, 4, 5, 5, 5, 5.

25 Bar, 58 in. \$1.15.

Extra close and strong. Spaced, 1, 1, 1, 1, 1½, 1½, 1½, 1½, 2, 2, 2, 2, 2, 2, 3, 3, 3, 3, 4, 4, 4, 5, 5. Ten and twenty rod rolls.

All top wires, No. 7 except on the 7 bar, 24 in. fence. All bottom wires No. 9.

Page fence is portable and shipped as fourth class.

ORNAMENTAL FENCE.

Made in panels of six to 8 feet, woven on iron frames, panels attached to iron posts, presenting broad surface to the ground makes them proof againgt displacement.

Page Fence Door Mat.

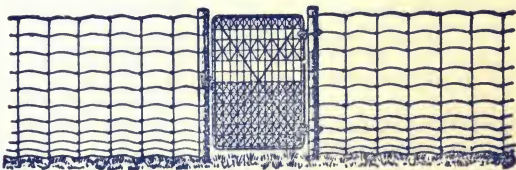
| | Per Ft. | Size | Price. |
|---------------------|---------|-------------------|--------|
| 2 Ft. High----- | 45cts. | 13x24 inches----- | \$ 65 |
| 3 Ft. High----- | 50cts. | 18x30 "----- | 1 00 |
| 3½ Ft. High----- | 60cts. | 22x36 "----- | 1 45 |
| 4 Ft. High----- | 65cts. | 26x48 "----- | 2 20 |
| Staple Pullers----- | \$ 1 00 | 30x48 "----- | 2 40 |
| Tools per set----- | 10 00 | 36x48 "----- | 2 80 |
| Grip Bars----- | 1 00 | 36x60 "----- | 3 40 |
| Models----- | 1 00 | 36x72 "----- | 4 00 |

Extra sizes made to order. Price per square foot as follows:

| | |
|---|------------------|
| From 4 sq. ft. to and including 10 sq. ft., | 27c per sq. ft. |
| " 10 " " " " " | 15 " " 25c " " " |
| " 15 " " " " " | 20 " " 24c " " " |

| | |
|--|-------|
| Bond Steel Line Posts, for 7½ ft., each----- | \$ 60 |
| Bond Steel Corner Posts, for 7½ ft.,----- | 5 00 |
| Bond Steel End or Gate Posts, for 7½ ft.,----- | 4 00 |
| Bond Steel False Posts, for 7½ ft.,----- | 25 |
| Bond Steel Stay Posts, for 7½ ft.,----- | 15 |

PRICE LIST OF GATES



| HEIGHT. | WIDTH BETWEEN POSTS | | | | | | | | | | |
|-------------------|---------------------|------|------|------|------|------|------|------|------|------|------|
| | 3 | 3½ | 4 | 4½ | 5 | 6 | 7 | 8 | 9 | 10 | 11 |
| 36 inches----- | 3 00 | 3 25 | 3 50 | 3 75 | 4 00 | 5 00 | 5 50 | 6 00 | 6 50 | 7 00 | 7 50 |
| 48-51 inches----- | 3 50 | 3 75 | 4 00 | 4 25 | 4 50 | 5 50 | 6 00 | 6 50 | 7 00 | 7 50 | 8 00 |
| 58 inches----- | 4 00 | 4 25 | 4 50 | 4 75 | 5 00 | 6 00 | 6 50 | 7 00 | 7 50 | 8 00 | 8 50 |

Prices of Double Gates Same as Two Singles.

Facts About Metal Fences.

Contraction by cold and expansion by heat must be provided for. Wire expands and contracts in a variation of 100 degrees, nearly 8 feet per mile. The Page Coil Spring Steel Wire provides for this law of nature and does not get loose.

Soft wire can be stretched about 3 inches per foot, or 80 rods per mile; Page Steel Wire cannot.

No straight wire fence of any kind can stay tight when so exposed to heat and cold.

Advantages of the Page.

Made of heavy steel wire coiled. Stay wire every 13 inches.

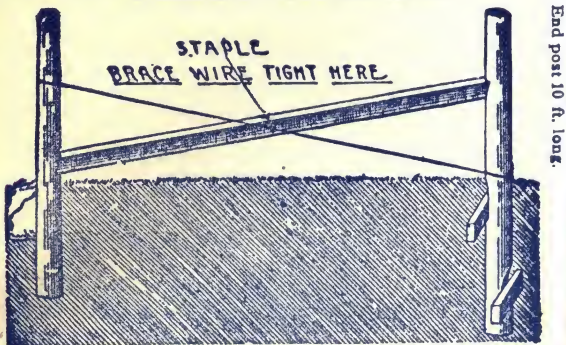
Only self-regulator made.

Horse high, bull strong, pig tight.

Does not sag in summer or break in winter. Does not injure stock. Does not bank snow, burn up or blow down, and costs less than a board and wire fence.

WARNING.

Do not be "taken in" by the soft wire fence man who claims "just as good as the Page."



END POST—Spike two 2x10 four foot oak pieces to end post on bottom, five feet in ground.

READ WHAT THE FARMERS SAY.

"Page is all right."

"Best fence made."

"Elasticity prevents sagging."

"I will buy or build nothing else."

"Just the thing for rough ground."

"Far ahead of any fence yet devised."

"It turns suckling pigs and old sows."

"Consider it first-class in every respect."

"Turns everything a fence is made to turn."

"Without doubt the strongest fence made."

"Your 7 bar 24 in. fence is without an equal."

"Don't see why it will not last for a century."

"Have used it six years; it is the best made."

"The only woven wire fence that will not sag."

"Is most durable; will last longer than any other fence."

"Have rived out pickets, will now use them to boil sorghum."

"Is the neatest, best, cheapest lawn fence on the market."

"Best all purpose fence made; your gates are beauties."

"Main thing is to set the anchor posts firm, and then the fence is all right."

"Our School Board is delighted with the Page; don't see how it can be improved; count myself and neighbors solid for "THE PAGE."

"Gives unquestionable satisfaction, am really under obligations to you for calling my attention to it." (N. B. Anderson, M. C., Platte City, Mo.)

"Have made a good many happy by putting up Page fence for them; have sold your fence for six or seven years; never found a man that found fault with it, after properly put up."

"Fully demonstrated its ability to restrain the horses, goats and elk in Waveland Park. "We believe for strength, durability and cheapness, it has no equal (Park Com. of Des Moines) (Used the 13 bar 58 in. with 2 coiled wires 8 in. apart on top.)

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Gerron S. Hite

West Texas Collection, Angelo State University, San Angelo, TX

TO OUR AGENTS.

Don't wait for orders to come to you. Go after them.

Don't go to town or visiting without model, cir. and ample wires.

Don't be afraid of a rainy day. That is the time to work fence.

Don't think the fence season is over as soon as the ground will do to plow. Fence building is going on all the time.

Always have a few rolls of leading styles on hands.

Don't try to praise the Page by running down other fences, but if they claim "as good as the Page," make them prove it in a public contest with the crowd or judges.

Don't forget that Page wire is one-third stronger than the sized soft wire. Our No. 7 holds 3,500 lbs. No. 9, 4,000 and No. 11, 2,000.

Don't forget that 100 leading R. R.'s use the Page, that about 65% of all woven wire used, is "the Page," that the total tensile strength of the 13 bar 58 in. is 28,500 lbs., that Page fence can stop a traction engine, stampede runaway team, and that we sell most where best known.

Don't leave a job until completed. Be thorough in your work, thereby gaining the entire trade in your territory.

Don't ride your competitor's soft wire fence; it won't hold it.

Don't leave a man when he says he won't buy Page; he's always the man you sell to.

Don't let a man kick you off the farm; sell him a trial order of Page fence and this will gain his everlasting friendship.

Always call on the man that you think you know won't buy fence. He never fails to buy.

Don't think you have finished the fence business the year when your first car load is put up. You are simply begun; the second car is much easier sold than the first, etc.

Don't forget to demonstrate to your soft wire competitor that you can crawl through the closest mesh in his fence.

Don't forget that soft wire stretches about 80 rods a mile.